



BAY AREA SMACNA'S

CUTTING EDGE

MEMBER NEWSLETTER | First Edition | 2022



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PRESIDENT'S REMARKS

We entered 2022 with a renewed sense of optimism. However, as we continue to navigate pandemic restrictions in our work environment many of us have had to find new creative ways to invest in our businesses. One critical strategy lies in education.

A strong focus on education across all levels of management will not only keep us sharp but will give our future leaders the development opportunities they need to have successful careers in a post-pandemic industry. The BAS team works tirelessly to schedule valuable courses, seminars and networking opportunities, like the upcoming Contract Administration Webinar, Navigating Career Growth and more (details on page 26). It's so important to take advantage of these valuable member benefits. Visit BayAreaSMACNA.org to view the full calendar of classes.

Our Chapter has long been an advocate of continuing education, and each year our Scholarship Trust Fund is proud to award tuition and book scholarships up to \$6,000 each to deserving students entering a variety of construction-related disciplines. Please encourage any hardworking students you know to download the application by visiting bit.ly/3ughjmi. Applications are due no later than May 31, 2022.

With Q2 upon us, we remain hopeful that the decline in hours will level off and that work across all sectors will start to pick up again. As always, BAS will continue to stay on top of all COVID-19 regulatory requirements and get those updated out to the membership as we receive them.

We also look forward to a full legislative update from Chris Walker at the Annual CAL SMACNA Convention in April. For those of you who will be attending the convention please take advantage of all the great workshops that are scheduled. Hope to see you there!



Rich Buckley
PRESIDENT

ribuckley@arbmechanical.com
Tel: 415-282-1625

CHECK THE WEBSITE!

www.BayAreaSMACNA.org

Stay up to date on the latest news, events and classes. Access the member directory, webinars, internships, scholarships and safety training opportunities. Plus, catch up on past issues of The Cutting Edge!



LOCAL 104 BENEFITS | Pension Plan

PENSION PLAN REHABILITATION ACCOMPLISHED

It takes a team to manage the multi-employer \$2 billion+ Pension Plan (the Plan) for thousands of past, current and future Local 104 Sheet Metal Workers. Pension trustees, also known as the Board of Trustees for the Plan, dedicate themselves to ensuring the Plan is secure to provide benefits to plan participants. By law, the Plan is regulated to ensure equal representation on the board between management (SMACNA contractors) and labor (Local 104 appointees). Along with the partnership and counsel of multiple plan professionals representing legal, actuarial, accounting, financial and benefits administration experts, a key tenet of the Plan is to safeguard funding to meet the retirement needs of the industry's skilled trade workers.

In 2012 a Funding Rehabilitation Plan (FRP) was established by the Board of Trustees to address the underfunding of the Plan per the Pension Protection Act. At the end of 2020, it was apparent that the Plan was still underfunded, and a new FRP would need to be created. A labor-management subcommittee was established to tackle the heavy lifting of finding a collaborative solution, and includes the following:

Sean O'Donoghue
BAY AREA SMACNA EXECUTIVE VICE PRESIDENT
Management Trustee

Jim Conway
CENTRAL VALLEY
Management Trustee

Paul Steckel
VAN-MULDER SHEET METAL, INC.
SMACNA BOARD MEMBER
Management Trustee

Bob Tuck
SMACNA BOARD MEMBER
ATLAS HEATING & AIR CONDITIONING COMPANY
Management Trustee

Rick Werner
LOCAL 104
Business Manager

Joe Maraccini
Retiree

Sal Rotolo
Business Representative

Matt Richard
Business Representative

"We had a lot of interest in knowing that the trust funds provide sustainable benefits for the health and resiliency of the Plan and our industry," said Steckel, one of the longest-serving members on the BOT. "It is critical to know that benefits promised are provided into the future."

His expertise and dedication to the Plan since 2009, along with the contributions of veteran Trustee Bob Tuck on the subcommittee, and BOT members Duane Davies of Nabco, Bob Bramlett of Air Systems and Joe Parisi of Therma are much appreciated. Bay Area SMACNA and affiliated contractors owe them a debt of gratitude for their countless volunteer hours these past several years working with Local 104 trustees to craft a solution to a complex undertaking.

The role of trustee is one that requires knowledge, preparation and flexibility. A few of the many complex criteria that trustees must learn and evaluate to be good stewards of the Plan include knowing relevant state and federal laws, following the impact of the financial ups and downs of

the market, and researching the actuarial data on demographics and work-hours. It's no wonder Tuck said it takes a couple of years to become fully educated in the role. Many of the newer trustees from the Plan enroll in multi-employer training programs offered by the International Foundation of Employee Benefit Plans to become more capable fiduciaries of their respective trusts. The same is true for trustees of the Health Care and Supplemental Pension (401(k)Profit Sharing) plans.

With a new Rehabilitation Plan in place and submitted to the Department of Labor, the trustees are confident the Pension Plan is set for a sustainable future to provide benefits to participants. This will enable contractors to

attract and retain the skilled sheet metal professionals that give our firms a competitive edge. As Steckel pointed out, complex problems take a long time to solve; however, the team of labor and management trustees, supported by Plan professionals, were collectively able to make a difference.

"We had a lot of interest in knowing that the trust funds provide **sustainable benefits for the health and resiliency of the Plan and our industry.**"

PAUL STECKEL
Van-Mulder Sheet Metal Inc. Management Representative



O'KEEFFE MECHANICAL
Established in 1935

WELCOME! | New Member

O'KEEFFE MECHANICAL

STEPHEN TICKTIN
Operations Manager
stephen@ucgd.com

NEW

745 Cesar Chavez, San Francisco, CA 94124
www.okeeffemechanical.com
415-824-8500



MEMBER HIGHLIGHT | Innovative Mechanical

INNOVATIVE MECHANICAL FAMILY-RUN FOR 38 YEARS

Cooling tower installation



Exposed duct installation

expertise in HVAC, but we also do a lot of design build work and value engineering with our clients using our in-house engineering team. We can sit down and explain what we think they need that works within their cost parameters to get them the right system without overspending.”

In addition to design build projects, the commercial division also includes HVAC pneumatic and DDC controls, general sheet metal fabrication, duct fabrication and installation, bid-spec projects, HVAC piping and installation and 24-hour emergency service. With the recent popularity of the biosciences throughout California, Innovative Mechanical has worked on several biotech labs, including one in Berkeley. Other projects include the Van Ness health club, a Google facility, Autodesk and tenant improvement, to name a few.

“Many of the labs require special filtration, and most of the systems we design and install are green,” Morando said. “Another job we have coming up is for the American Institute of Architects, and because they want to showcase their offices that help promote excellence in design and architecture, they want the newest, best, most efficient systems available. We’re trusted to deliver that quality service.”

Innovative Mechanical has been regularly involved in Bay Area SMACNA since its inception and also participates in local charities throughout the city. Morando is proud of the family-run company he’s built but is also ready for the next phase of his journey – retirement.

“Within the next two years, Al will take over the company, and I’m slowly going to ride away into the sunset!” Morando said.



Albert and Kenneth Morando

By the time he was 24, Kenneth Morando was itching to start his own business. So, he did.

“You’re crazy” and “you’ll never make it” were a few of the most popular comments Morando heard back

in 1984. But armed with the expertise he gained from his apprenticeship and time working as a journeyman for another company, he knew he could do it.

“I’ve always had that entrepreneurial attitude. Plus, I always knew the guy who owned the shop made the most money,” the owner and CEO of Innovative Mechanical said with a chuckle. “I felt like it was the time in my life to take a shot at it. Here we are 38 years later, so something must have worked.”

The company’s origin story is a humble one – with just Morando and one other partner working from an 8x8 office

with a desk and a phone. Fast-forward to 2022 and Innovative Mechanical has grown to a team of nearly 80 employees. The company has outgrown its current office in South San Francisco and is on the lookout for a new location that will allow them to continue to expand.

Recognized as one of the top HVAC service companies in the Bay Area, the Innovative Mechanical team has been dedicated to the comfort of residential and commercial customers for more than three decades. The residential division – headed by the company’s vice president (and Morando’s younger brother) Al Morando – specializes in furnace service for multi-million-dollar homes throughout the San Francisco Peninsula, as well as locations like Burlingame, Hillsborough and down to Menlo Park.

“Our customers are our number one priority, and our communication with them is what helps make us so successful,” Morando said. “It builds a real trust with the people and contractors we work with. Not only do we have the capacity to handle multiple projects and complete them in a timely manner with the best



EVENT | April 20-23

CAL SMACNA 56TH ANNUAL CONVENTION

This year’s convention features an exciting line up of speakers, such as Kris Paronto, known for his heroic actions as a CIA security contractor during the 2012 Benghazi attacks. Other highlights include workshops, the annual business meeting and networking with chapter members.


APR
20

APR
23

WEDNESDAY, APRIL 20 -
SATURDAY, APRIL 23
Kauai, Hawaii

UPCOMING EVENTS

Scan the QR code for the latest event information.



www.BayAreaSMACNA.org/Calendar



SAFETY | Fire Life Safety

FIRE LIFE SAFETY IMPACT TO THE FOREFRONT

Mobile FLS unit built by the Western States Council

In January 2022, New York City faced one of the deadliest fires it had seen in decades. Nineteen people were tragically killed in a high-rise apartment building – not from the heat of the fire itself, but primarily due to smoke inhalation that traveled up multiple floors because of a stairwell door that was propped open.

This heartbreaking loss of life is preventable with proper building, maintenance and regular inspections of fire life safety (FLS) systems installed by HVAC mechanical contractors and tested, adjusted and balanced by Testing Adjusting and Balancing (TAB) professionals.

To ensure projects can obtain a certificate of occupancy, new buildings and tenant improvement projects are built in accordance with local code requirements, and are tested, adjusted and balanced to meet required airflows, pressurization differentials and door force opening requirements. Too often, however, they're not recertified as required by the current codes to ensure the fire life safety systems are still functioning as originally certified. When doors and fire smoke dampers don't function as originally designed and certified, smoke can travel rapidly throughout the building and safe exits are prevented due to the system not functioning as originally intended.

Our industry is working to make a difference to educate fire departments, municipalities, unions and contractors on the critical need to reinspect and certify buildings as required by current codes to ensure the proper operation of the fire life safety systems.

To that end, a portable training unit (funded and built by the Western States Council and other industry experts) is being used to demonstrate how a vestibule and stairwell should protect building occupants in the event of a fire. This training unit is utilized to educate fire inspectors, authorities having jurisdiction (AHJs), contractors and other stakeholders on how the systems are required to work and the importance of re-certifying the mechanism. Leaders from the National Energy Management Institute (NEMI), CAL SMACNA, National Air Balance (NABCO) and the Western States Council (SMART) are bringing the visualization and impact of FLS to the forefront. Demonstrations started in Fresno and have since taken place in L.A. and

Our industry is working to make a difference to educate fire departments, municipalities, unions and contractors on the critical need to reinspect and certify buildings as required by current codes to ensure the proper operation of the fire life safety systems.

Sacramento. Duane Davies, CEO/Chairman of NABCO called this "a great collaboration between the sheet metal workers union and SMACNA."

The exhibitions presented by Chris Ruch of NEMI, Dion Abril of Western States, Chris Walker of CAL SMANCA, Local 104, Duane Davies and many other dedicated professionals have proven illuminating to participants. Their investment of time and materials reinforces the need for the skilled and trained workforce of Local 104 and other union sheet metal/TAB professionals to do the exacting work to save lives and ensure all existing buildings continue to meet the code requirements in the FLS arena.

Contractors are encouraged to learn more about this expanding business opportunity leveraging Local 104's trained and certified FLS technicians. When contractors advocate

the importance of FLS recertification compliance with owners, GCs and engineers, our industry – and more importantly, our coworkers, families, friends and the public – all are have the comfort of knowing they're in a safe environment.

A Fire Life Safety demonstration for contractors and other key stakeholders will be scheduled for April 13, 2022 at the Local 104 Main Office in Livermore.

FIRE LIFE SAFETY DEMONSTRATION

Scan the QR code for the latest Fire Life Safety Demonstration information.



www.BayAreaSMACNA.org/Calendar



ASSOCIATE MEMBER HIGHLIGHT | Bigge Crane

BIGGE CRANE & RIGGING: 106 YEARS OF INDUSTRY-LEADING SAFETY & INNOVATION

Demag AC500 (600 ton crane) 255' of luffing jib

Bigge Crane & Rigging has been instrumental in the American construction scene since it was founded in 1916. Originally the Bigge Drayage Company, the company's early years were rooted in hauling — first by hauling trunks to people's houses from the Oakland rail station, then hauling heavy equipment and ship pieces from manufacturers to the Richmond Kaiser Shipyards during World War II.

It was an exciting period in U.S. history, but the innovation within Bigge was only just beginning. In the 1930s, Henry Bigge and his master mechanic invented the common lattice boom truck crane. Shortly after that, he pioneered rolling outriggers, inspiring the company's evolution and catapulting them to the top of crane and rigging industry.

A proud family-owned company for four generations, the Bigge name has become synonymous with quality and best-in-class cranes and service to commercial,

government and industrial markets.

"We have always been very thorough when it comes to servicing our customers and understanding their needs," said Steven Leaverton, sales manager. "All heavy equipment

in Bigge's fleet has proven to be safe, reliable, versatile and cost-effective in maintenance and ownership."

The turnkey company offers a variety of solutions and services to support a variety of projects across all price points, including:

- The largest comprehensive crane offering in Northern California
- Vast indoor and outdoor storage throughout the Bay Area
- Riggers
- Trucking
- Drafters and licensed engineers
- Unparalleled experience and years of estimating relationships

“'Safety first' is more than just a slogan – **it represents our most important core value** and is an integral part of our company's culture.”

STEVEN LEAVERTON
Bigge Crane & Rigging Sales Manager

As an equipment dealer, Bigge can order parts directly from manufacturers and service their cranes in record time. The company also owns and maintains the largest inventory of new and quality used cranes for rent and sale in the country. During their 106-year history, Bigge cranes (and expertise) have been used on historic infrastructure projects throughout the Bay Area, including building the Golden Gate Bridge, and more recently on jobsites like the Google Bay View Campus, Chase Stadium and the Brooklyn Basin development.

Bigge has become a trusted partner in the crane and rigging industry not only for commitment to customer satisfaction, but for their investment in safety.

"'Safety first' is more than just a slogan — it represents our most important core value and is an integral part of our company's culture," Leaverton said. "From the early planning stages to the completion of work, we are committed to promoting an injury and accident-free environment while providing the safest workplace possible for our employees, clients, project-site contractors and the public."



Emeryville HVAC

For more than a century, Bigge has built a solid reputation on quality and value for their customers. But for the past five years, the company has discovered their own value in Bay Area SMACNA as a proud associate member.

"I wanted to support the customers and partners who have supported Bigge through the years," Leaverton said. "The many networking events give us the valuable opportunity to interact with and meet people outside of the office and jobsite and really get to know our customers. It's this kind of continuous learning that helps keep us on top of the latest in our industry."



EVENT | April 29

CHAPTER NIGHT: OAKLAND ATHLETICS VS. CLEVELAND GUARDIANS

Join us for an exciting matchup between the Oakland A's and Cleveland Guardians at the RingCentral Coliseum in Oakland on Friday, April 29 with an exciting game highlight of a Drone Light Show. Doors open at 5:30 p.m., with the game starting at 6:40 p.m.

Check your email with the link to register for this event.

APR 29 **FRIDAY, APRIL 29**
RingCentral Coliseum

Should our series be canceled due to the current Major League Baseball negotiations, we have a back up date of July 23.

UPCOMING EVENTS

Scan the QR code for the latest event information.

www.BayAreaSMACNA.org/Calendar



SAFETY | Awards
**NATIONAL SMACNA
SAFETY AWARDS**

Each year, CAL SMACNA is proud to recognize members with outstanding safety records. Winners of the 2022 Safety Award and Most Improved Safety Award will be presented during the 56th Annual Convention at the President's Awards Luncheon on April 23.

Although the deadline for our local awards have passed, there's still time to submit applications for National SMACNA's Safety Awards. The Safety Excellence Awards Program Survey is available on SMACNA.org and can be completed and submitted online. The deadline for applications is May 7, 2022.

A new Safety Innovation Award is also available to SMACNA members who submit an SSEAP survey. These safety award programs are a great way to recognize the achievements of your safety program and are a useful marketing tool to showcase to potential clients that safety is important to your company's success.



FOR MORE INFORMATION

Visit www.smacna.org or email **Justin Crandol** SMACNA's new safety director, at jcrandol@smacna.org.



EVENT | June 9-12
ADVISORY GETAWAY

Bay Area SMACNA executives and company leaders (2 per member firm) are invited to participate in our annual event. Set in the beautiful mountains of South Lake Tahoe, members will have numerous opportunities to network, learn more about current opportunities and challenges facing the industry, and discover more about the features and benefits that SMACNA provides to assist contractors in achieving their goals.

JUN 9 - JUN 12 THURSDAY, JUNE 9 - SUNDAY, JUNE 12
Edgewood Tahoe Resort

UPCOMING EVENTS

Scan the QR code for the latest event information.



www.BayAreaSMACNA.org/Calendar



Safety | ClickSafety
**CLICKSAFETY:
AN ONLINE SAFETY
TOOL FOR MEMBERS**

Bay Area SMACNA is proud to continue offering FREE ClickSafety online safety training for member firms. This customizable and interactive safety resource has more than 300 online safety courses, including:

- 1 **OSHA 30-HOUR* (CONSTRUCTION)**
- 2 **OSHA 10-HOUR* (CONSTRUCTION, CALIFORNIA)**
- 3 **OSHA 10- AND 30-HOUR (GENERAL INDUSTRY)**

**Available in Spanish and Voice Authenticated*

Build a stronger safety and compliance culture in your company! Everyone on your team, from new hires to managers and supervisors, is encouraged to develop and maintain their safety skills through ClickSafety.

**TO TAKE FULL ADVANTAGE
OF YOUR FREE BENEFITS**

Contact katie.adams@clicksafety.com or call **913-239-2692**.

APPRENTICE | Graduation

CONGRATS APPRENTICE GRADUATING CLASS

We are happy to list the **178 women and men** who turned out on time with certificates of completion in Building Trades Sheet Metal, BT Service or BT TAB graduates. Your diligence and persistence of the past five years has paid off – in the classroom, on the job and pivoting quickly to virtual learning.

Without the **hard work** and dedication from our outstanding instructors, training coordinators, administrators and Foothill College, the continued training and successful graduation of our apprentices would not have been possible. You truly deserve **recognition** for going above and beyond.

Congratulations to each of the following members of the **2021 graduating class!**

CASTROVILLE

BRUMIT, TYLER C.
BT Service

BURGOS, JOSEPH M.
BT Sheet Metal

GUZMAN, ALEX
BT Sheet Metal

MAY, JESSE C.
BT Sheet Metal

MEDRANO JR., JUAN III
BT Sheet Metal
*Best Attendance
Top GPA*

THRELKELD, JOHN J.
BT Service

EAST BAY

BERTI, MATTHEW C.
BT Sheet Metal
Best Attendance

BUNTING, JUSTIN T.
BT TAB

BUSHEY, JACOB W.
BT Sheet Metal

CLARK, SHANA L.
BT Sheet Metal

D'AMICO, JUSTIN R.
BT Sheet Metal

DIZON, JOSHUA R.
BT Sheet Metal

DRAKE, ERIC C.
BT Sheet Metal
Best Attendance

FLORES, ABRAHAM M.
BT Service

GARRO, LUCAS G.
BT Sheet Metal

HATTEN, ROBERT A.
BT Sheet Metal

HERNANDEZ, JR., II. SAMUAL R.
BT Sheet Metal

HUNTER, MICHAEL J.
BT Service

JOHNSON, LOU T.
BT Sheet Metal

KETTLE, DEVIN A.
BT Sheet Metal
Best Attendance

LANGLOIS, JASON A.
BT Sheet Metal
Best Attendance

LARGE, JACOB B.
BT Sheet Metal
Best Attendance

LEYDON, LUCAS A.
BT Sheet Metal

MANLEY, JAMES P.
BT Sheet Metal

MENDOZA, NOAH M.
BT Sheet Metal

MURDOCH, BRADLY W.
BT TAB
Top GPA

NETO COLLINS, ARRIC
BT Sheet Metal

RAY, KRISTOPHER M.
BT Sheet Metal

REECE, FRANKLIN M.
BT Sheet Metal

RIZZO, NICHOLAS M.
BT Sheet Metal

SAEPHANH, LAI G.
BT Sheet Metal

**SAINTEL, HUBERT
(DECEASED)**
BT Sheet Metal

STEWART, CHARLES E.
BT Sheet Metal

STIDGER, TRAVIS J.
BT Sheet Metal
Best Attendance

TRUJILLO, DOMINIC S.
BT Sheet Metal

NORTH BAY

ANDREW, MICHAEL EVAN
BT TAB

CORNEL, CODY
A/C Specialist
Best Attendance

DEMARTINI, JOHN M.
BT Sheet Metal

DOBZENSKY, DAVID
BT Service

FAY, RYAN
BT Sheet Metal

FOURAKIS, ANDREAS
BT Sheet Metal

HOGAN, ANDREW
BT Sheet Metal

LEWIS, JUSTIN S.
BT Sheet Metal
Best Attendance

MARTINEZ, RICARDO J.
BT Sheet Metal

POIRIER, BRIAN A.
BT Sheet Metal

RAMIREZ, JOSE GUADALUPE
BT TAB
*Best Attendance
Top GPA*

SPIEGLE, TRAVIS
BT Sheet Metal

TOPAI, LASZLO
BT Sheet Metal

VANG, VANG
BT Sheet Metal

SANTA CLARA

ACEVEZ, PAUL R.
BT Sheet Metal

ALCANTAR, ARTHUR
BT Sheet Metal
Best Attendance

ARTEAGA, JUAN A.
BT Sheet Metal

BALL, NATHAN P.
BT Sheet Metal
Best Attendance

BALLARD, ALEXANDER A.
BT Sheet Metal

BARAJAS, GUSTAVO
BT Sheet Metal

BARBA, BENJAMIN L.
BT Sheet Metal

BARRON, CEASAR G.
BT Sheet Metal

BEDOLLA, CARLOS J.
BT Sheet Metal
Best Attendance

BENGOLEA, ANIBAL J.
BT Sheet Metal
Best Attendance

BEST, BRADLEY A.
BT Sheet Metal

BONGIORNO, JONATHAN P.
BT Sheet Metal

BONGIORNO, NICHOLAS D.
BT Sheet Metal

BONILLA, MICHAEL E.
BT Sheet Metal

BOYD, MICHAEL T.
BT Sheet Metal

BUCHANAN, PATRICK M.
BT Sheet Metal

CAIN, ANDREW F.
BT Sheet Metal

CASTANEDA, GREG P.
BT Sheet Metal

CHAN, YAT Y.
BT Sheet Metal
Best Attendance

COLIN, PEDRO Y.
BT Sheet Metal
Best Attendance

CORNEJO, JACOB P.
BT Sheet Metal
Best Attendance

COX, DEREK G.
BT Sheet Metal
Best Attendance

DAVLANTIS, REID L.
BT Sheet Metal
Best Attendance

DE GUZMAN, RAYMOND J.
BT Sheet Metal
Best Attendance

DEBEBAR, JORDAN K.
BT Sheet Metal

DELGADO, JACK N.
BT Sheet Metal

FERNANDEZ, JOHN E. III
BT Sheet Metal

GALINDEZ II, MARTIN J.
BT Sheet Metal
Top GPA

GOMEZ, ROBERT
BT Sheet Metal
Best Attendance

GONZALEZ, FREDDY
BT Sheet Metal

GOODWIN, SARAH J.
BT Sheet Metal

GRECU, CODY J.
BT Sheet Metal

HATFIELD, CHARLEY W.
BT Sheet Metal

HAYWORTH, MATTHEW R.
BT Sheet Metal

HEALEY, ANDREW J.
BT Sheet Metal

HERRERA, RICHARD A.
BT Sheet Metal

HOFFMAN, RICHARD E.
BT Sheet Metal

HUYNH, DAN
BT Sheet Metal
Best Attendance

JASO, JESUS F.
BT Sheet Metal

KRUGER, MICHAEL R.
BT Sheet Metal

LESTER, MICHAEL W.
BT Sheet Metal

LEYVA, ZACHARY L.
BT Sheet Metal

LLANAS, GILBERT D.
BT Sheet Metal

LOPES, JORDAN M.
BT Sheet Metal

LOPEZ GUILLEN, EMANUEL D.
BT Sheet Metal

LUCIO AYALA, JONATHAN J.
BT Sheet Metal

MAGALLON, EDGAR F.
BT Sheet Metal
Best Attendance

MANLEY, BRANDON E.
BT Sheet Metal
Best Attendance

MARTIN, KEVIN P.
BT Sheet Metal

MCCARTHY-ACOSTA, MORGAN K.
BT Sheet Metal

MENDOZA, JORGE
BT Sheet Metal

MORENO, MIGUEL A
BT Sheet Metal
Best Attendance

NAVA, ALEXANDER V.
BT Sheet Metal

NAVARRO, MICHELANGELO
BT Sheet Metal

NIELSEN, NICHOLAS D.
BT Service

PARAJULI, SUJAN
BT Sheet Metal
Best Attendance

PATTERSON, DANIEL J.
BT Sheet Metal

PEREA, STEPHEN J.
BT Sheet Metal

PHAN, MICHAEL TAM D.
BT Sheet Metal

PRIEST, TREVOR M.
BT Sheet Metal

QUIROZ, ANDREW R.
BT Sheet Metal

QUITORIANO, ANDREW A.
BT Sheet Metal
Best Attendance

**RODRIGUEZ, BENJAMIN
"ALEX " A.**
BT Sheet Metal

RODRIGUEZ, ZACK R.
BT Sheet Metal

ROMESBERG, JASON J.
BT Sheet Metal

ROUSH, MICHAEL R.
BT Sheet Metal

SALVOTTI, TIMOTHY R.
BT Sheet Metal

SAMS, KYLE D.
BT Sheet Metal

SEPULVEDA, ISAAC C.
BT Sheet Metal

SUAREZ, OMAR I.
BT Sheet Metal
Best Attendance

VELEZ, DAVID
BT Sheet Metal

VON RAESFELD, ERICK M.
BT Sheet Metal

VON TERSCH, MATTHEW A.
BT Sheet Metal

WEST BAY

BAZOUZI, MARIO R.
BT Sheet Metal

BERNAL, CARLOS E.
BT Sheet Metal

BYNUM, ALBON III
BT Service

CATALLI, STEVEN G.
Best Attendance
BT Sheet Metal

CHON, SCOTT B.
BT Sheet Metal

COON, DALTON J.
BT Sheet Metal

CORONA, RONALD A.
BT Sheet Metal

CRAVEN, JEHOOSHUA R.
BT Sheet Metal

DESANTO, JASON J.
BT Sheet Metal

**ENAGE, FRANCISCO
MARTIN MONTINOLA**
BT Sheet Metal

ESCOBAR, KEN S.
BT Sheet Metal

FAATAUI, PAUL V.
BT Sheet Metal

FERNANDEZ, KEITH B.
BT Sheet Metal

GALE, SEAN.
BT Sheet Metal
*Best Attendance
Top GPA*

GAUCI, BRANDON J.
BT Sheet Metal

GUAN, WEI BIN
BT Sheet Metal

HAGAN, ALEXANDER A.
BT Sheet Metal

HAMILTON, II, JERRY LEE
BT Sheet Metal

HARRIS, RUSSEL R.
BT Sheet Metal

HERICO, JR., ANTONIO K.
BT Sheet Metal

HONG, DAVID
BT Sheet Metal

HOUSE, WESLEY A.
BT Sheet Metal

HUERTAS, DANIEL J.
BT Sheet Metal

ISAAC, HORMUZ J.P.
BT Sheet Metal

JIMENEZ, FRANCISCO G. SR.
BT Sheet Metal

KEOUGH, MICHAEL F. JR.
BT Sheet Metal

LAM, CHEUK L.
BT Sheet Metal

LEARK, JUSTIN J.
BT Sheet Metal

LEE, JUSTIN R.
BT Sheet Metal

LOPEZ, YANCY R.
BT Sheet Metal

MAGANA, NESTOR A.
BT Sheet Metal
Best Attendance

MARTIN, ROBERT O.
BT Sheet Metal

MCDUGAL, JOHN R.
BT Sheet Metal

MORENO, DAMIEN J.
BT Sheet Metal

NORMAN, PHILIP J.
BT Sheet Metal

ORNELAS, HUMBERTO F.
BT Sheet Metal

PRATTE, STEVEN C.
BT Sheet Metal

REGAN, NICHOLAS V.
BT Sheet Metal

RIBEIRO, JASON T.
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RIVERA, ISRAEL E.
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RODRIGUEZ, SANTINO J.L.
BT Sheet Metal

ROSSI, ANTHONY J.
BT Sheet Metal

SARABIA, ERIBERTO
BT Sheet Metal
Best Attendance

SARABIA, VICTOR M.
BT Sheet Metal
Best Attendance

SIMMONDS, LELAND N.
BT Sheet Metal
Best Attendance

STOUWIE, CODY A.
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TABOR, MILTON BEN
BT Sheet Metal

THEODOS, BRIAN A.
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THOMPSON, JEFFREY A.
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THOMPSON, MICHAEL S.
BT Sheet Metal

TSUI, JERRY
BT Sheet Metal
Best Attendance

VILLALOBOS, JAMES
BT Sheet Metal
Best Attendance

WALKER, JESSE
BT Sheet Metal

WU, YUAN FU
BT Sheet Metal

ZHURAVSKYY, MYKHAYLO
BT Sheet Metal



APPRENTICE | Updates **APPRENTICESHIP UPDATES**

The Sheet Metal Workers' Local 104 and Bay Area Industry Training Fund met in January for the Trust Meeting of Labor and Management. Some highlights and recent developments discussed include:

COVID-19 protocol changes

In January, the structure committee voted to move all classes to virtual status due to the transmissibility of omicron. Decisions are updated monthly. For questions, please contact your local Joint Apprenticeship Training Facility (JATC).

Training budget operates in the green

A few of the many factors that keep the balance in check include:

- Diligent review of total budget and expenses by the co-administrators Ben Rivera, Tim Myres, accounting lead Michelle and facility training coordinators. This is followed by finance committee review and check signing by Labor and Management representatives. Final approval of the budget, check registry and balance sheet resides with the Trust coupled with consultation from the Trust's CAP and financial advisor.
- Active pursuit of additional, targeted grant funding through the CA Apprenticeship Council and the Employer Training Program (ETP).
- Increased vendor negotiation and consolidation.

Testo equipment

Testo equipment was purchased through the International Training Institute to enhance virtual training capabilities for TAB and Service apprentices.

Livermore training facility

Livermore training facility construction is on schedule.

New Coordinators' criteria

Effective January 25, 2022, updated qualifications for apprentices to qualify for the Coordinators' list include (for the previous 6 months):

- Cumulative GPA must be minimum 88%
- Total score of minimum 27 on employer evaluations

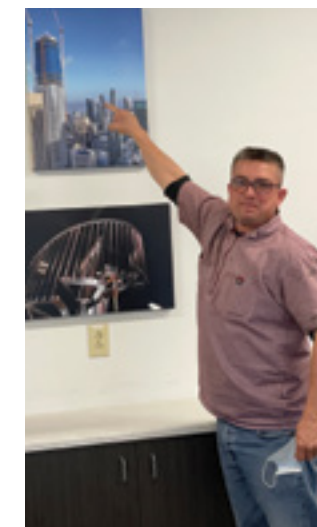
EDUCATION RECAP | February 7-8

HOW TO BE A MORE EFFECTIVE FOREMAN RECAP

This class training was so popular we offered it two days in a row!

Kevin Dougherty covered proven conflict resolution techniques, communication skills, productivity enhancement, motivational tactics, time management ideas plus other important topics that strengthen the skills our foremen need to thrive in today's sheet metal industry.

This program is designed to help anyone who manages people, from the new foreman to the experienced veteran. All attendees came away with tools that will make an immediate impact on job performance.



EDUCATION RECAP | July 14

CPR AND FIRST AID TRAINING RECAP

This course gives our members the tools to be prepared for an emergency in any type of setting. Members not only learned CPR and emergency cardiac care, but treatments for other life-threatening situations, including bleeding control, burns, shock, poisoning, fractures and seizures.

CPR/First Aid certificates are valid for two years.

CLASS SCHEDULE

Scan the QR code for the latest class and registration information.



www.BayAreaSMACNA.org/Education/Upcoming-Events



EVENT RECAP | January 21
**WARRIORS
CHAPTER NIGHT**

Our first Chapter night of the year was a thrilling one! Nearly 180 Bay Area Chapter members, friends and family joined us at the Chase Center to cheer on the Golden State Warriors as they took on the Houston Rockets.

All attendees were treated to a pregame dinner, beverages and the opportunity to network in the Modelo Cantina. It was an exciting game with the Warriors behind until the 4th quarter, when they tied it up at 103 all the way until the final seconds. Curry's buzzer beater secured their win with a final score of 105 to 103. The energy as he made the final shot was felt throughout the stadium!



EVENT RECAP | February 26
SHARKS CHAPTER NIGHT

EVENT RECAP

Scan the QR code for the Sharks Chapter Night recap.



www.BayAreaSMACNA.org/Recent-News/Sharks





EVENT RECAP | Regional Advisory Meeting

ADVISORY MEETINGS KICK OFF BOARD NOMINATIONS AND INDUSTRY UPDATES

In February, Bay Area SMACNA held four Regional Advisory Meetings, bringing together representatives from member firms in each region to:

- Discuss association related matters
- Receive nominations for area and at-large positions
- Appoint next year's board secretary position
- Recognize the recipient of the 2022 Lonnie Michael Achievement Award

Each Regional Advisory Meeting was well attended. Information was shared by each member representative regarding the business climate this past year as well as forecasting for the coming year.

Currently there are 9 open board positions, 4 area board positions (soon to be announced) and 5 at large. The four areas are Oakland, West Bay/San Francisco, Santa Clara and North Bay and each area board position carries a one-year term with at-large positions carrying a four-year term. Nominations and voting for area nominees occurred at each meeting or by email. At-large board nominations are open until April 1 and can be sent to Bay Area SMACNA

Executive Vice President, Sean O'Donoghue. The at-large nominees will be voted upon by all members through an email vote sent by BAS SMACNA to one participant. The deadline for voting will be June 1 and winners of both the regional area and at-large board elections will be announced at the full association Advisory Meeting held in June. This year, due to a larger number of open positions, newly elected board members will take their seats immediately in June rather than starting traditionally at our annual dinner in November. This 18-month term will provide more time to onboard new board members in their role.

Additionally, nominations for the Board of Director's secretary position for the coming year and 2022 Achievement Award nominations were opened. **All nominations for either of those can be sent to Sean O'Donoghue prior to April 1.**

Through open discussion/sharing brought forward at each Regional Advisory Meeting, new and old attending members had the chance to network and learn new or relevant industry information. President Rich Buckley attended all sessions enabling him to better understand the needs of our members and share relevant points at the areas. Topics such as work hours and projections, pension reform, and apprenticeship updates were discussed. In addition, details on Bay Area SMACNA's new building were shared.

Contractors are strongly encouraged to designate a member representative to attend the full association Advisory Meeting in June for a deeper dive into additional industry information and targeted networking.



EVENT | September 11-14

SMACNA ANNUAL CONVENTION

Mark your calendars for this premier SMACNA member event of the year! This year's Annual Convention is being planned in picturesque Colorado Springs, at the foot of the Rocky Mountains. Keep an eye out for more details on the schedule of events and featured speakers to be announced soon.

Registration opens April 4 online: www.smacna.org

SEP
11

SEP
14

SUNDAY, SEPTEMBER 11 -
WEDNESDAY, SEPTEMBER 14

The Broadmoor
Colorado Springs, Colorado

UPCOMING EVENTS

Scan the QR code for the latest event information.



www.BayAreaSMACNA.org/Calendar

THANK YOU TO OUR 2022 WIC SPONSORS

Thank you to our 2022 WIC sponsors who make our educational programs and events possible!



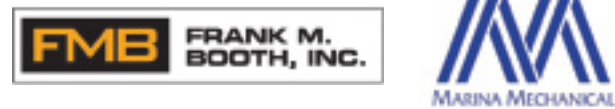
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UPCOMING CLASSES

CLASS SCHEDULE

Scan the QR code for the latest class and registration information.



www.BayAreaSMACNA.org/Education/Upcoming-Events

NAVIGATING CAREER GROWTH

Presented by Kathy de Jong

TOPICS INCLUDE:

- How to better align the three pillars you need for job fulfillment
- Strategies to reframe the “career ladder” for a customized “rock wall”
- Top tips to build a better career blueprint
- Key resources to take career ownership

MAR 25 FRIDAY, MARCH 25
Virtual Webinar

LOCAL 104 CONTRACT ADMINISTRATION PROGRAM

Presented by BeneSys

Participants will learn the timing and process of wage and fringe administration. BeneSys leaders will share resources and ways to avoid common pitfalls.

Opportunities for specific contractor questions will be included in the program.

APR 12 TUESDAY, APRIL 12
Virtual Webinar

LOOKING FORWARD TO 2022 & HOW TAXES ARE IMPACTED

Presented by DFG Advisors

TOPICS INCLUDE:

- How to make money last in up and down markets
- Retiring ... and then what?
Minimizing tax liabilities

APR 5 TUESDAY, APRIL 5
Bay Area SMACNA Training Room
Oakland, CA

FALL PROJECT MANAGER PROGRAM

Project management requires an effective blend of interpersonal and technical skills to successfully orchestrate the people, resources and materials it takes to execute projects on time and within budget. This popular program builds participants' existing skills leading to better internal and external customer relationships and targeted results.

Dates to be announced for the 6-week (approximately 72 hour) course in the fall.

To pre-register for the waiting list, email Jyoti Gandhi at jgandhi@bayareasmacna.org.

2022 BAY AREA SMACNA OFFICERS



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President
Anderson, Rowe & Buckley



Keith Atteberry
Vice President
Marelich Mechanical



Duane Davies
First Vice President
NABCO



Bobby Bramlett
Treasurer
Aire Sheet Metal



Brian Pyle
Secretary
Silicon Valley Mechanical



John Bagot
Past President
A.I.M. Sheet Metal, Inc.

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